

# Gasto Discrecional

Centro de desarrollo de pequeña empresa,  
Universidad en Albany

Octubre 19, 2021



VISION GENERAL DEL  
GASTO DISCRECIONAL

DECLARACION DE  
CAPACIDAD

ENCONTRAR  
OPORTUNIDADES

KC

Kaitlyn Covert

RS

Ryan Smith

KB

Kate Baker

LX

Luan Ximines

### Fuentes Preferidas

- Corcraft
- NYSPSP
- NYSID

### Contratos OGS

- Materia Prima
- Servicios
- Tecnología

### Contratos de Agencia

- Específicos a la agencia

### Gasto Discrecional

- Proceso de licitación abierta

# Prioridades de Gastos del Estado de Nueva York



# Gasto Discrecional



## General

Agencias del Estado de Nueva York- \$50,000  
 Contratos específicos de OGS -\$85,000  
 SUNY -\$125,000



## MWBE

Actual \$200,000  
 2020- \$500,000

# Donde Encajas

Auge

Sub Contratista

En-Directo

Privado



## Declaraciones de Capacidad

**GuamTemps**  
GuamTemps, Inc.  
7874 Marine Corps Drive  
Suite 204 & 205  
San Jose, Guam 96801

Office: 671-940-2000  
Tel/Fax: 671-940-2024  
Fax: 671-940-2043  
admin@guamtemps.com  
www.guamtemps.com

SBDC Code:  
99701, 99702,  
99703, 99704,  
99705

State Code: 99704  
SIC: 80000000

Certifications:  
Member/Owner/Board/Adviser  
997000

### CAPABILITY STATEMENT

**FAST PERFORMANCE**  
SBC Energy Inc., San Jose/Torres, Inc.  
U.S. Labor Law Compliance  
Quality From Industry/Staffing Industry  
M-HEALTH-ISO 9001:2015

ISO 9001  
Human Resource Staffing Support  
SBC Energy

State Minimum Authority  
Administrative Staffing Support  
SBC Energy

Non-Residential  
Staffing Support  
SBC Energy

**Facilities and Resources**  
• Two Offices conveniently located in  
San Jose, Guam  
• Skills matching, ongoing  
development, career planning  
• 24/7 Rapid staffing support  
• On-site office space and facilities  
• Support for multiple assignments  
• Many more...

**Corporate Overview**  
Established in 1988, GuamTemps, Inc. provides quality  
and reliable employment and staffing support services.  
We specialize in administrative roles and long term staffing  
and/or solutions in Guam.

GuamTemps is the only staffing firm in Guam endorsed  
by the American Staffing Association. Our combined team  
of experienced staffing professionals uphold a strict code  
of ethics in the practice of employment law-its backbone is  
the value of customer service and the work we do.

**Services Provided**  
TEMPORARY AND PROJECT STAFFING  
• Public and Private Sector (Local and Foreign)  
• Light/Heavy Industrial  
• Administrative and Professional  
• Retail and Hospitality  
• Screening, Training and Quality Assurance  
• Payroll, HR and Personnel Administration  
• On-Site Employee Performance Evaluations and Management

DIRECT HIRING  
• Heavy and Subcontracting  
• Accounting and Finance  
• Search and Retention Screening and Qualification  
• Executive Placements

**GuamTemps**  
Helping people and businesses succeed in the workplace since 1988

MEMBER  
ASA  
American Staffing Association

MEMBER  
SIRM  
Staffing Industry Resources



Competencias Básicas



Diferenciadores



Rendimiento Pasado



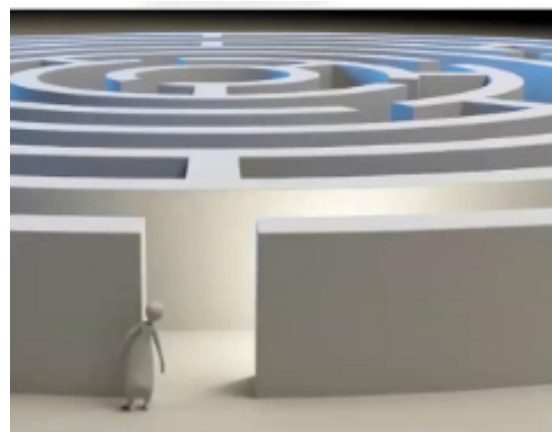
Datos de Empresa



Información de Contrato



# Encontrando Oportunidades



## Reportero de contratos del Estado de Nueva York

The screenshot shows the homepage of the New York State Contract Reporter. At the top left is the New York State logo. Navigation links include "Services", "News", "Government", and "Local". A statistics section on the left shows: "Opportunities posted today: 21", "Opportunities posted in the last 7 days: 112", and "Total available opportunities: 681". The main header features the logo for "The New York State Contract Reporter" with the tagline "NYS' official source of contracting opportunities" and "Bringing business and government together". On the right, there are buttons for "Log in", "Sign up and register for your free account!", and "Click here to get started!". At the bottom, there are four navigation buttons: "I want to find contracts to bid on", "I want to advertise opportunities", "Learn about the New York State Business Registry", and "Learn about doing business with New York".

Quiero encontrar  
contratos para  
poder apostar

Quiero anunciar  
oportunidades

Conozca el registro  
de empresas del  
Estado de Nueva  
York

Aprenda a hacer  
negocios con  
Nueva York

<https://www.nyscr.ny.gov/>

# Interconexión



## Eventos

**47**  
**188**  
**784**

The New York State Contract Reporter  
NYS' official source of contracting opportunities  
Bringing business and government together

Business Registry | Site Resources | Procurement Resources | Notices and Reports

Events (2)

Sort by: Event date (earliest first) | Display: 5

1	<b>Title:</b> New Design-Build MEGA Project in Westchester County	<a href="#">Find out more</a>
	<b>Agency:</b> Transportation, NYS Dept. of	<a href="#">Share this</a>
	<b>Event Date:</b> 11/07/2019	
	<b>Event Time:</b> 9:30 A.M.	
	<b>Location:</b> Yonkers Public Library - Riverfront, Yonkers, NY	
2	<b>Title:</b> Government Procurement and Business Expo	<a href="#">Find out more</a>
	<b>Agency:</b> Farmingdale Small Business Development Center	<a href="#">Share this</a>
	<b>Event Date:</b> 11/15/2019	
	<b>Event Time:</b> 10:30 am	
	<b>Location:</b> Farmingdale State College	

FORO DE LA NWBE  
DE EL ESTADO DE  
NUEVA YORK-  
DICIEMBRE

WATERTOWN  
MATCHMAKER  
AND EXPO-  
MARZO

BUFFALO  
MATCHMAKER  
AND EXPO- MAYO

EMPIRE STATE  
DESARROLLO  
EVENTOS  
REGIONALES

Eventos de Reporteros de Contrato- <https://nyscr.ny.gov/eventsList.cfm>

Calendario de Ofertas OGS- <https://ogs.ny.gov/procurement/bid-opportunities>

Eventos OGS- <https://ogs.ny.gov/upcoming-events>